MERGERS AND ACQUISITIONS
PRIVATE EQUITY AND CORPORATE FINANCE

Our team is comprised of highly accomplished senior executives who ran their practices globally at commercial banks, investment banks, big four consulting companies, as well as private equity funds, including but not limited to Deutsche Bank, Citigroup, KPMG, Goldman Sachs, and Bank of America Merrill Lynch.

SEDA Experts has an experienced team of experts in:

- Private Equity (PE)
- Mergers and Acquisitions (M&A)
- Due Diligence
- Reps and Warranties
- Business Valuation
- Fairness Opinions
- Bankruptcy and Restructuring
- Capital Allocation and Efficiency
- Debt Restructuring (Sovereign and Corporate)
- Cross Border Insolvency

SEDA's experts identified acquisition targets, managed pre acquisition and merger due diligence process, negotiated and assessed reps and warranties, provided M&A and PE advice, issued fairness opinions, raised debt and equity, and advised on many restructurings. SEDA's experts have experience in advising, structuring, executing, and negotiating M&A and PE transactions spanning globally.

Our experts advised creditor groups and regulators seeking negotiated settlements to financially distressed situations, as well as analysis of solvency and the potential conversion of creditor claims into a controlling interest in a company.

Additionally, our corporate finance experts worked with clients to find private company merger candidates that would make a superior public company. They originated acquisition targets, managed due diligence, structuring and negotiating transactions, provided M&A advice, raised debt and equity and advised on restructurings.

SEDA's experts have worldwide Private Equity and M&A transactions experience, as well as in international debt restructuring transactions, negotiation processes, and emerging market and sovereign debt restructuring.

NEW YORK

1185 Avenue of the Americas, 3rd FL
New York, NY 10036
+1-646-626-4555
info@sedaexperts.com

LONDON

100 Bishopsgate, 18th FL
London, EC2N 4AG
+44-020-3051-8955
info@sedaexperts.com

EXPERTISE

MERGERS AND ACQUISITIONS, PRIVATE EQUITY AND CORPORATE FINANCE

- Mergers and Acquisitions (M&A): Our experts are seasoned in structuring, negotiating, and executing complex M&A deals globally. We provide testimony on valuation, deal structure, due diligence practices, and negotiation strategies.
- Private Equity (PE): With experience in structuring and managing PE transactions and advising on portfolio company performance, we provide opinions related to transaction value, financial forecasting, and alignment of private equity investments. Our experts help courts understand the structure of PE transactions, from pre-transaction due diligence to final execution and pricing.
- Due Diligence: We assist in verifying the accuracy of asset valuations and financial statements, evaluating financial stability, and risk assessment of targets in both M&A and PE transactions. As experts, we explain the diligence process and highlight risks or misrepresentation that could affect valuations or transaction outcomes.
- Business Valuation: Our team provides detailed valuations for mergers, acquisitions, or legal disputes, grounding values in market data and industry standards. This includes fair value assessments and expert opinions on the accuracy and methodology behind valuations.
- Fairness Opinions: Our Experts issued fairness opinions that serve as an objective measure of transaction fairness to shareholders. We validate methodologies used in opinion assessments and clarify fairness to stakeholders, offering expert insights on industry standards in fairness opinions.
- Bankruptcy and Restructuring: Our experts specialize in advising distressed companies and creditor groups, providing opinions on restructuring viability, asset valuations in bankruptcy, solvency analyses, and the implications of converting claims into equity. This expertise is critical in cases involving bankruptcy fraud or solvency disputes.
- Capital Allocation and Efficiency: we provide opinions on capital efficiency strategies and performance implications, drawing on our experience with corporate finance and strategic investment in multiple sectors.
- Debt Restructuring (Sovereign and Corporate): We advise on complex debt restructuring cases for both corporations and sovereign entities, focusing on viability assessments and debt-to-equity conversions. Our testimony helps clarify the financial impact and feasibility of restructuring options in litigation.
- Cross Border Insolvency: Navigating cross-border insolvency cases requires expertise in different legal jurisdictions and international finance standards. We provide insights into the complexities of managing international bankruptcies and restructurings, supporting cases with our understanding of cross-border regulations and financial frameworks.
- SPACs and IPOs: For cases involving SPACs or IPOs, we offer testimony on the structuring, financial projections, and regulatory compliance of these

EXPERTS

MERGERS AND ACQUISITIONS, PRIVATE EQUITY AND CORPORATE FINANCE

David Locala
Managing Director

David Locala spent his entire career of over 30 years in investment banking, with a particular focus on mergers and acquisitions and financing / capital markets transactions for companies in the technology sector. He completed over $200 billion in transactions, including buyside and sellside M&A for publicly-traded and private companies, leveraged buyouts and contested transactions.

Former
Citigroup – Managing Director and Global Head of Technology
Deutsche Bank – Managing Director and Co-Head of Global Technology

Expertise
Mergers and Acquisitions (M&A), Fairness Opinions, Business Valuation, Venture Capital/Private Equity, IPOs / SPACs, Companies in the Technology Sector

Craig Coben
Managing Director

Craig Coben has over 25 years of financial industry experience serving as the Vice Chairman of Global Capital Markets and Global Head of Equity Capital Markets at Bank of America Merrill Lynch. He is an investment banking world-class expert with deep expertise in a full range of equity products, including IPOs, SPACs, block trades.

Former
Bank of America Merrill Lynch – Vice Chairman of Global Capital Markets and Global Head of Equity Capital Markets
Deutsche Bank – Managing Director, EMEA Equity Capital Market

Expertise
IPOs, and Securities Offerings, Investment Banking, SPACs, Block Trades, Margin Loans, Corporate Equity Derivatives

Natasha Kaasian
Managing Director

Natasha Kassian has over 30 years of buy-side experience providing legal and compliance guidance to registered investment advisers across a broad range of products, asset classes, investment strategies, and jurisdictions. She has served in roles including General Counsel and Chief Compliance Officer for firms that manage hedge funds, private equity funds, venture funds, retail and institutional separately managed accounts, mutual funds, and exchange-traded funds.

Former
Citadel Americas LLC - Aptigon – Chief Compliance Officer
Millennium Management LLC – Global Head of Corporate and Regulatory Compliance

Expertise
Buy-Side Legal and Compliance, Regulatory Examinations, Inquiries and Investigations

Sekhar Bahadur
Managing Director

Sekhar has almost 35 years of experience in investment banking. He ran Deutsche Bank's Sponsor Coverage Business, which covered private equity firms as investment banking clients, and then took responsibility for the firm's European Leveraged Finance business.

Former
KKR Capital Markets Limited –Director
Deutsche Bank – MD and Vice Chairman of Investment Banking, Financial Sponsors Group

Expertise
Banking, Corporate Finance, Leveraged Finance, Private Equity, Mergers and Acquisitions, Corporate Finance, Derivatives

Kathryn Porter
Managing Director

Kathryn Porter is an independent energy consultant with over 25 years' experience of the energy and finance sectors in both leadership and technical roles. She has specific expertise in the utilities, oil and gas sectors, with finance experience spanning equities and equity derivatives, debt capital markets, M&A, loans, and risk management.

Former
Société Générale - Director, Commodities Structuring
EDF Trading - Head of Structuring & Pricing

Expertise
Utilities, Oil and Gas Equities, Debt Capital Markets, M&A, Loans

Stephen Schiller
Managing Director

Mr. Schiller has spent his entire career in financial restructuring and M&A. He provides advice and testimony to parties involved in financially distressed and bankrupt organizations, whether they be creditors, debtors, equity holders, regulators or unions. He has over twenty-five years of experience in developing and assessing valuations, analyzing liquidity under various scenarios.

Former
Citigroup – MD, founding member of Financial Restructuring Group, and senior member of Mergers and Acquisitions Group

Expertise
Bankruptcy and Reorganization, Business Valuation, Fairness opinions, Due diligence, Liquidity Analysis and Solvency, Mergers and Acquisitions, Fraudulent Conveyance

EXPERTS

MERGERS AND ACQUISITIONS, PRIVATE EQUITY AND CORPORATE FINANCE

Mitchell I. Gordon

Managing Director

Mitchell Gordon has over 30 years of industry experience as a C-suite executive, as partner at private equity firms, and as senior investment banker. He has extensive experience in Special Purpose Acquisition Companies (SPACs) as President and CFO, and he brings significant expertise in Investment Banking, M&A, and restructuring transactions.

Former
Cambridge Capital Acquisition Corp./SPAC - President and CFO
Interpool (NYSE: IPX) - EVP and CFO

Expertise
Special Purpose Acquisition Companies (SPACs), Mergers and Acquisitions (M&A), Investment Banking, Restructuring and Financing, Transportation and Logistics

Mike Airheart

Managing Director

Mike served Corporate and Investment Banking clients raising public and private debt capital. As a Senior Corporate Banker, he managed middle-market and large, multinational, corporate clients, specializing in corporate finance, capital raising, due diligence, wholesale credit origination/loan book portfolio management and credit risk management.

Former
Bank of America Merrill Lynch – Managing Director

Expertise
Corporate Debt Capital Raising, Corporate Finance, M&A Financing, Credit Risk

Robert Ohrenstein

Senior Advisor

Robert Ohrenstein is a market-leading transaction adviser to private equity and similar investors. His career includes leadership roles at KPMG, where he served as Global Head of Private Equity and Vice Chair, as well as advisory positions in various commercial and charitable organizations.

Former
KPMG – Vice Chair, Global Head of Private Equity

Expertise
Private Equity Transactions, Pre-transaction Due Diligence, SPA Pricing Mechanics, Closing Accounts Disputes, Financial Reps and Warranties