



GLOVER LAWRENCE

MANAGING DIRECTOR

EXPERTISE

- ✓ Corporate Development
- ✓ Mergers and Acquisitions (M&A)
- ✓ Fairness Opinions
- ✓ Business Valuation
- ✓ Strategic Acquisitions
- ✓ Companies in the Technology Sector

EDUCATION

Stanford Graduate School of Business
MBA

Yale University
B.A. in History (with Distinction)

EMPLOYMENT HISTORY

SEDA Experts
Managing Director
2025-Current

North Hollow Advisors
Founder
2023-Current

FounderPartners
Partner
2023-Current

Aspen Technology
SVP Corporate Development
2014-2023

Avid Technology
VP Corporate Development
2008-2013

McNamee Lawrence
Co-Founder and Managing Director
2002-2007

Oracle Venture Fund
Managing Director
2000-2001

Hambrecht and Quist
Principal
1995-1999

Morgan Stanley
Financial Analyst
1990-1993

Glover Lawrence is a senior strategy and corporate development executive with over 30 years of experience leading transformational M&A and strategic initiatives, with deep domain expertise in the technology and software sectors. He has executed more than 75 transactions totaling over \$17 billion across the U.S., Europe, and Asia-Pacific, spanning acquisitions, divestitures, joint ventures, and restructurings.

Mr. Lawrence, as head of corporate development for AspenTech and Avid Technology, led over 25 strategic transactions and played a central role in initiatives that tripled AspenTech's revenue and expanded its market capitalization from \$4 billion to \$15 billion. He regularly reported to full boards of directors and special committees—including M&A and ad hoc governance committees tasked with ensuring arm's-length transactions involving control shareholders—on matters involving transaction strategy, valuation, and deal structure.

Previously, Glover spent 15 years as an M&A investment banker at Morgan Stanley, Hambrecht & Quist, and McNamee Lawrence. In addition to leading complex advisory mandates, he oversaw firmwide training for new bankers on valuation methodology and due diligence. He also drafted and presented fairness opinions to boards of directors in support of contested and high-stakes transactions.

His areas of expertise include acquisition strategy, valuation analysis, board governance, fiduciary duties, fairness opinions, post-merger integration, and cross-border deal execution. He has extensive experience supporting transactions under heightened scrutiny due to control ownership, regulatory review, or shareholder activism.

Glover holds a BA in History from Yale University and an MBA from Stanford Graduate School of Business. He currently serves on the boards of multiple technology companies and advises CEOs, boards, and private equity firms on strategic growth and corporate development.