



MARK J. BUONO

MANAGING DIRECTOR

EXPERTISE

- ✓ CMBS, CRE CDOs, and REITs
- ✓ Commercial Real Estate Lending
- ✓ CRE Portfolio Management
- ✓ CRE Portfolio Risk Management

EDUCATION

University of North Carolina at Chapel Hill
Ph.D. in Economics

College of Charleston
B.S. in Economics

EMPLOYMENT HISTORY

SEDA Experts
Managing Director
2022-Current

College of Charleston
Visiting Instructor of Finance and Interim
Director of the Carter Real Estate Center
2020-Current

Global Atlantic Financial Corporation
Senior Advisory Director
Managing Director/Commercial Real Estate
Portfolio Manager
2014-2020

Goldman, Sachs and Company
Managing Director - Special Asset Group
Managing Director - Mortgage Trading
Vice President - Mortgage Research
1993-2013

Freddie Mac
Vice President – Mortgage Trading
Vice President –Mortgage Research
1990-1993

Rutgers University
Assistant Professor of Finance
1988-1989

Temple University
Assistant Professor of Finance
1985-1988

Mark Buono, as a former Managing Director at Goldman Sachs where he held various roles in the commercial real estate business for 20 years, and as a Managing Director and Commercial Real Estate Portfolio Manager at the Global Atlantic Financial Group, is a CMBS and CRE industry pioneer. He is an expert in CMBS, CRE CDOs, and REITs, CRE Portfolio Management, and Risk Management.

Dr. Buono is currently a visiting professor at the College of Charleston.

Mark is the former commercial real estate portfolio manager of the insurance company Global Atlantic, where he built the portfolio that consists of real estate equity, real estate commercial mortgages, CMBS, and CRE CDOs.

Dr. Buono spent most of his career at Goldman Sachs where he supervised the origination of commercial mortgage loans that were targeted for CMBS. In his role, he was responsible for capital commitment in the origination of commercial mortgage loans and risk management of the commercial mortgage portfolio and was also a member of the Goldman Sachs Bank capital committee.

Dr. Buono was responsible for securitizing commercial mortgage loans, oversight of the commercial mortgage warehouses, and CRE CLO securitizations. He directed the securitization, risk management, and distribution of CMBS, mezzanine debt, and commercial mortgage CLOs.

During the Great Recession, Dr. Buono was responsible for the resolution of the commercial mortgage portfolio in both the United States and Europe.

He joined Goldman Sachs in 1993, initially focusing on mortgage research, specializing in residential mortgage credit risk and commercial mortgage-backed securities, and then becoming a senior trader responsible for secondary CMBS trading and managing a group of traders and research analysts.

Before joining Goldman Sachs Dr. Buono worked at Freddie Mac as the head trader responsible for the pricing and distribution of all the residential mortgages purchased for cash by Freddie Mac, directing a trading desk of five MBS traders.

Dr. Buono started his career as an academic in 1985 as an assistant professor of Finance at Temple University.

Mark earned a Ph.D. in economics from the University of North Carolina at Chapel Hill in 1986 and a B.S. in economics from the College of Charleston.