



# BABAK EFTEKHARI

MANAGING DIRECTOR

## EXPERTISE

- ✓ Emerging Markets Trading
- ✓ FX Derivatives Trading
- ✓ Structured Products
- ✓ Emerging Markets Interest Rates

## EDUCATION

**University of Cambridge**  
PhD, Empirical Finance  
MPhil, Economics  
BA, Economics

**College of Law/Open University**  
LLB – Bachelor of Laws

**University of London, Birkbeck College**  
MA, Contemporary Culture and Literature  
BA, History of Art

## EMPLOYMENT HISTORY

**SEDA Experts**  
Managing Director  
2022-Current

**Eisler Capital**  
Chief People Officer & Head of Talent  
Acquisition  
2019-2022

**Global Financial Experts**  
Consulting Partner  
2016-2019

**Bank of America Merrill Lynch**  
Managing Director  
Head of Emerging Markets Trading, Europe  
2013-2015

**Goldman Sachs International**  
Managing Director  
Head of CEEMA foreign exchange trading  
Emerging Markets FX options trading  
1997-2013

**Babak Eftekhari has over 25 years of experience in the finance industry, primarily as an emerging markets and foreign exchange derivatives trader. He served as managing director and head of local European Emerging Markets trading at Goldman Sachs and then subsequently Bank of America Merrill Lynch. In addition, he has had supervisory oversight for local emerging markets interest rates businesses as well as hard currency flow trading and structured products.**

Mr Eftekhari, as former head of European Emerging Markets trading primarily managed the European local markets foreign exchange and rates businesses at Bank of America Merrill Lynch and prior to that at Goldman Sachs. In addition to his managerial role for the local markets, he had at various times supervisory responsibilities for the cash and structured credit businesses. During his time at Goldman Sachs, he oversaw a large expansion of the local markets business, and in particular the foreign exchange business, from a team of four traders to one of 20 traders, covering a wide range of markets and products.

Mr Eftekhari began his career in 1997 as a developed markets foreign exchange options trader co-managing the Japanese Yen book, before assuming sole responsibility for the European Cross book in London. He subsequently spent a period of time managing the EUR and GBP books in New York, as well as backing up the risk management of the Latin American FX options book. Upon his return to London in 2001, he assumed sole responsibility for European Emerging Markets options book, eventually assuming managerial responsibility for the entire European Emerging Markets foreign exchange until leaving Goldman Sachs in 2013 and the European Emerging Markets rates businesses for a period time. Whilst at Goldman Sachs, he served as a member of the Divisional Risk Committee. Upon leaving Goldman Sachs, Mr Eftekhari was head of European Emerging Markets Trading at Bank of America Merrill Lynch from 2013 to 2016, overseeing a turn around of the local markets business.

During the last few years, Mr Eftekhari has been involved in various consulting roles related to his career in finance. More recently he spent three years as Chief People Officer and Head of Talent Acquisition at Eisler Capital.